



SUBJECT: 2014 Continuity Programs

DATE: June 1, 2014

SALES ADMINISTRATION PROCEDURE PROMOTION PRODUCT

2014 CONTINUITY PROGRAMS

A great continuity program that keeps your customers coming back for more... month, after month, after month! This program offers you the flexibility of selling any product line you desire and having great promotional items to offer your customers.

Each month you can have your customers anxiously waiting for you to come by and deliver their next piece of clothing, knife, tool or diecast car!

Don't fail to use this program – it works and will make money for you!

***NOT VALID FOR GSA ACCOUNTS**

June 2014 – Rules and Procedures

(See Standard Promotion Rules No. 6000)

- Customer Promos:** Clothing Program is valid all of 2014 / Continuity "Knife Set" expires at the end of June. The Umbrella & Pedometer are available until end of June / Giveaways can be ordered at any time.
- All product groups can be used to qualify for awards. All items used to qualify for an award should be sold at 15% or higher commission levels.
- Clothing Orders:** Order using CROSS or use the order form (Send order form to dmckenna@chromate.com).
- The costs are as follows:

P/N	ITEMS	MINIMUM AGENT AIF COST	LIST PRICE	RECOMMENDED SALES
Clothing				
162944 + Color + Size	Polo Shirt, Men's (6 color choices)	\$20.40	\$39.99	\$340.00
162945 + Color + Size	Polo Shirt, Women's (6 color choices)	\$20.40	\$39.99	\$340.00
162951 + Color + Size	Sport Polo Shirt, Men's (2 color choices)	\$30.00	\$49.99	\$500.00
162952 + Color + Size	Sport Polo Shirt, Women's (2 color choices)	\$30.00	\$49.99	\$500.00
162947 + Color + Size	L/S Oxford Shirt, Men's (2 color choices)	\$22.50	\$45.99	\$375.00
162948 + Color + Size	L/S Oxford Shirt, Women's (2 color choices)	\$22.50	\$45.99	\$375.00
162946 + BLK + Size	Women's Black Cardigan Sweater	\$28.80	\$45.99	\$480.00
162950 + NVY + Size	Men's Navy Blue Fleece Vest	\$23.70	\$45.99	\$395.00
162949 + BLK + Size	Lightweight Jacket, Unisex	\$30.00	\$59.99	\$500.00
162953 + BURG + Size	Heavyweight Jacket, Unisex	\$41.00	\$79.99	\$685.00

Customer Promos and Continuity Knife Set

162954	Windproof Umbrella	\$23.00	\$40.00	\$400.00
162955	Pedometer (with USB data connection)	\$27.00	\$45.99	\$450.00
162943	6-5/8" Skinner Knife with Sheath (June 2014)	\$29.00	\$75.99	\$475.00

Giveaways

167668	USB Car Charger	\$2.15	–	–
16119	Tape Measure Key Chain	\$2.00	–	–
167666	Microfiber Wipe	\$2.00	–	–
167667	Gel Ice Pack	\$3.00	–	–

COMMERCIAL ACCOUNTS ONLY / PROGRAM VOID WHERE PROHIBITED BY LAW OR POLICY