

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1 Did you download and install the Agent Toolbox update?	2	3 First U.S. Space Walk in 1965. 	4 Henry Ford made his first operational car in 1896.	5 First Apple II computers sold in 1977.	6 D-DAY 70th ANNIVERSARY	7
8 Frank Lloyd Wright Born in 1867.	9	10	11	12 The Baseball was Invented in 1839.	13 MID-MONTH Commission Statements Mailed	14 Flag Day
15 Father's Day	16	17 Statue of Liberty arrives in NY Harbor in 1885.	18	19	20	21 First Day of Summer
22 FDR signs the G.I. Bill in 1944. 	23 Typewriter patented in 1868.	24	25	26 UPC symbol scanned for the 1st time in 1974 to purchase a product.	27	28
29 Ramadan Begins in North America.	30 END OF MONTH Commission Statements Mailed	The winners in life think constantly in terms of I can, I will, and I am. Losers, on the other hand, concentrate their waking thoughts on what they should have or would have done, or what they can't do. - Dennis Waitley				

MAY 2014

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Make sure that you take advantage of FLASH SALES and MISSION COMMISSION Promotions.

These pop-up promos will increase sales and earnings!

JULY 2014

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

\$55 Tray Assortments
\$195 40 Hole Bin Assortments
\$295 80 Hole Bin Assortments

Chromate's 40 400 Program!
An exceptional opportunity to stock the products you need and use today, while carefully controlling your inventory!

Purchase ANY 3 Tray Assortments!
Get a FREE Slide Rack!

CUTTING TOOL & LUBE COMBO PAK
\$24.95 P/N 40002

SEASONAL PRODUCT OVERVIEW

New Products

TORX® Stainless Steel Security Screws

Individual Items

- Button Head Machine Screws
18-8 Stainless Steel.....43800-43847
- Button Head Sheet Metal Screws
18-8 Stainless Steel.....43850-43877
- Flat Head Machine Screws
18-8 Stainless Steel.....43880-43920
- Flat Head Sheet Metal Screws
18-8 Stainless Steel.....43925-43946
- Pan Head Self Drilling Sheet Metal Screws
410 Stainless Steel.....43950-43958
- Brochure (4 pgs).....LIT43800

Assortments

- Button Head TORX® S/S Machine Screws..... 17670
- Flat Head TORX® S/S Machine Screws..... 17671
- Button Head TORX® S/S Sheet Metal Screws..... 17672
- Flat Head TORX® S/S Sheet Metal Screws..... 17673
- Pan Head 410 TORX® S/S Self Drilling Screws 17674

Reminders and Extras

1. MI\$ION COMMI\$IONS & Flash Sales!

2. Sandler Training Sales Tip!
3. Sandler Sales Tactics - Weeks 33 to 36
4. Obsolete Product Program (OPP)
5. Customer Loyalty Discount Program
6. Let Us Work For You (Email Blasts)

Marketing Material (Promos / Programs / Literature)

- Special Value Tray and Bin Assortments Promotion**
\$55 Tray Assortments, \$195 40 Hole Bin Assortments, \$295 80 Hole Bin Assortments ONGOING
- GO RED Program**
Maintenance Efficiency Center (MEC)..... ONGOING
• Brochure (2 pgs) PF-GORED
- FREE Slide Rack Promotion**
Buy Any 3 Tray Assortments and Get A FREE Slide Rack!
(Slide Racks: P/N 7928 or 50004)..... ONGOING
- Combo Paks "Promos" (P/Ns 8833 - 40004)**
Great deals on our most popular product combinations!
Cutting Tool and Lube & Electrical ONGOING
- Seasonal Product Overview "Summer"**
• Brochure (4 pgs) PF-SUMMER

Customer Incentives (Programs / Promotions)

(Commercial Accounts Only - See Rules & Procedures for details)

Clothing Program (Brochure & Order Form)..... ONGOING

Continuity Program - 50th Anniversary Knife Set

- 6-5/8" Skinner Knife w/ Sheath.....162943

Customer Promos

1. Windproof Umbrella162954
2. Pedometer with USB Data Connection.....162955

Giveaways

1. USB Car Charger.....167668
2. Tape Measure Key Chain 16119
3. Hot/Cold Superbeads Gel Pack.....167667
4. Microfiber Wipe.....167666